

President Chain Store Corp.

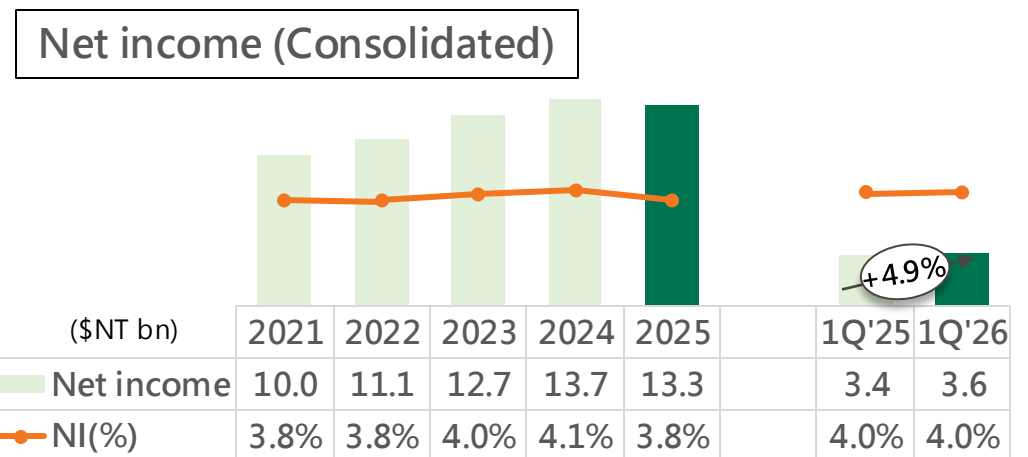
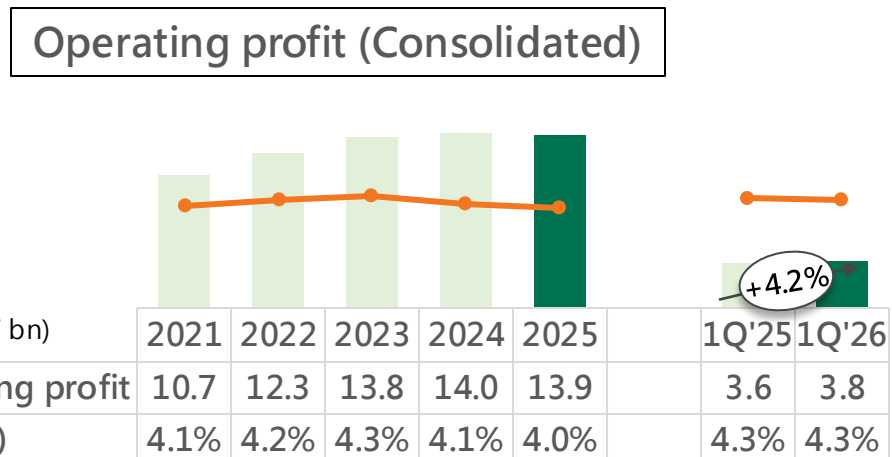
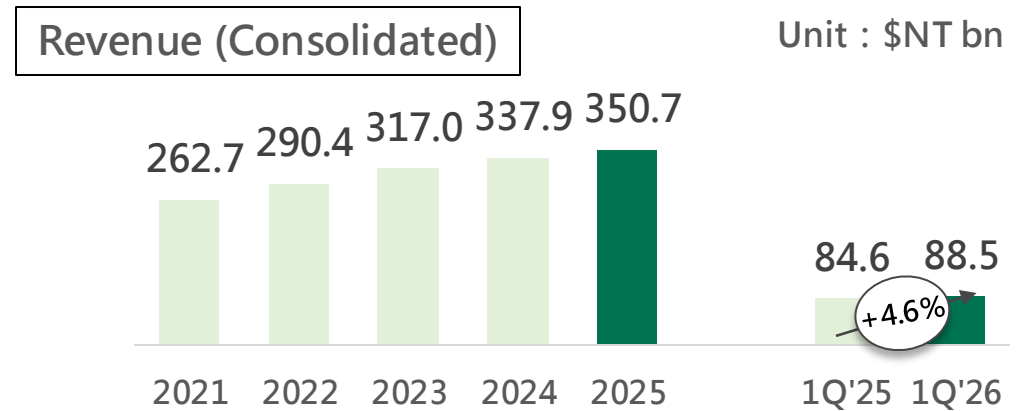
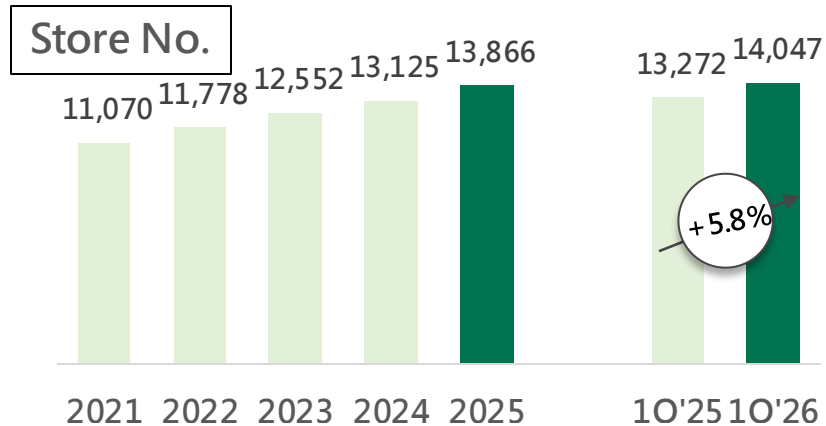
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Agenda

- 01 2026Q1 Financial Performance
- 02 Operating Highlight
- 03 Outlook

Financial Performance (Consolidated)

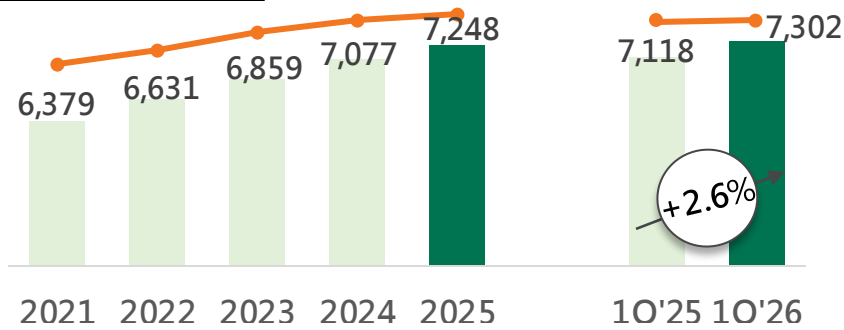
- The consolidated revenue grew by 4.6% in 2026Q1, mainly came from 7-ELEVEN Taiwan, 7-ELEVEN Philippine, Cosmed, Starbucks Taiwan and others.
- Product mix optimization and economies of scale drove margin expansion and profit growth, with consolidated revenue and net income reaching a record high for the same period.



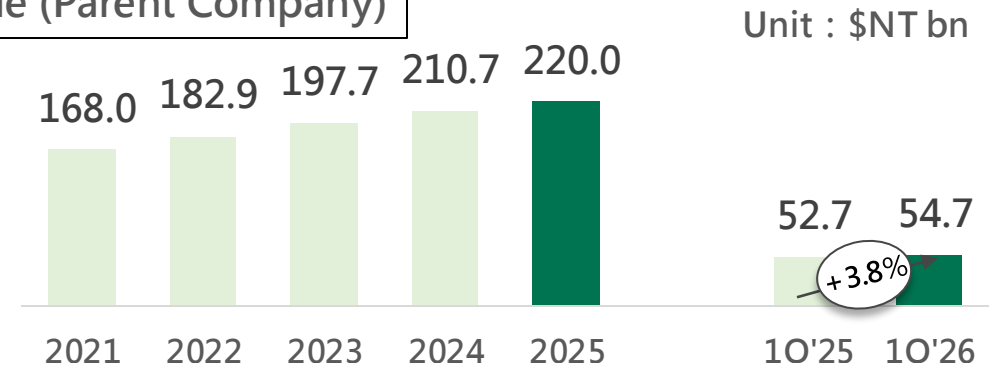
Financial Performance (Parent Company)

- Revenue increased by 3.8% in 1Q26. 7-ELEVEN Taiwan continued to expand its store network, while PSD sales growth was driven by fresh food, CITY CAFE, and beverages.
- Driven by continued revenue growth and margin expansion, operating income and net profit increased steadily. EPS grew by 6.7%, with both revenue and earnings reaching a record high for the same period.

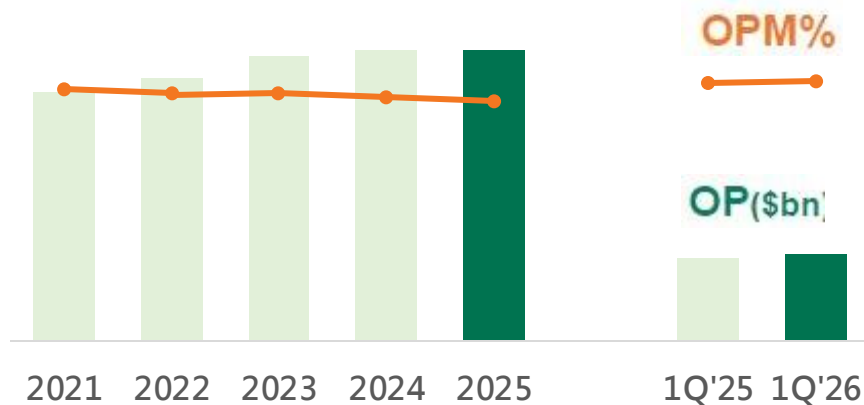
Store No. & PSD-Sales



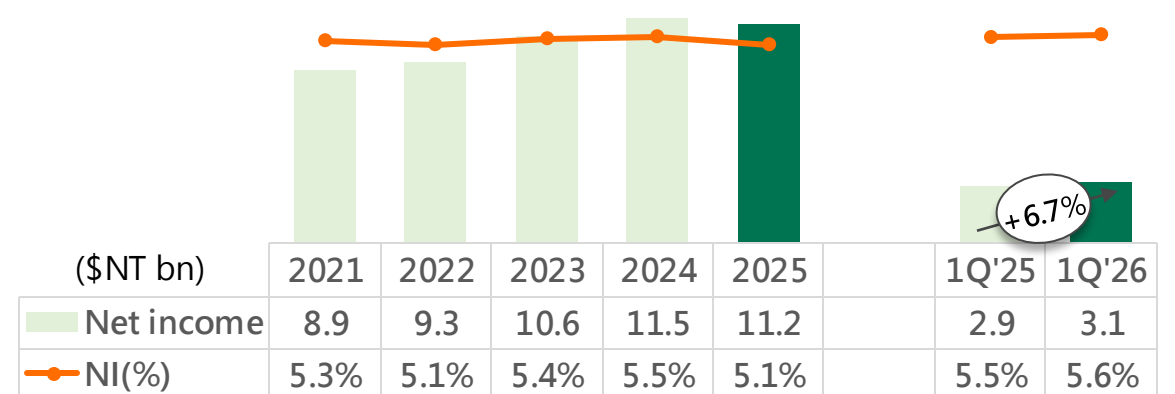
Revenue (Parent Company)



Operating profit (Parent Company)

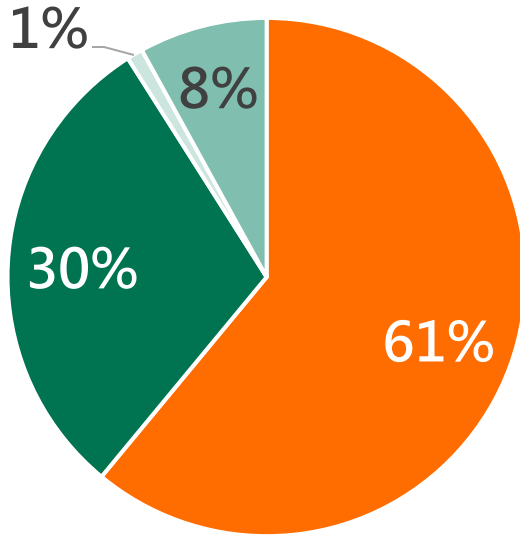


Net income (Parent Company)



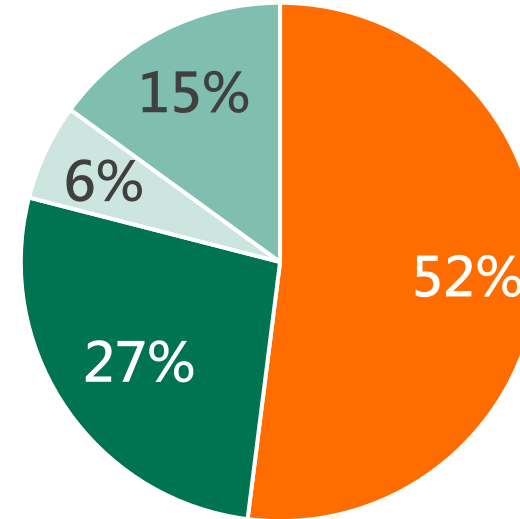
2026Q1 Segment Contribution

Sales



7-ELEVEN Taiwan Retail Logistics Others, Adjustment and elimination

Pre-tax profit



7-ELEVEN Taiwan Retail Logistics Others, Adjustment and elimination

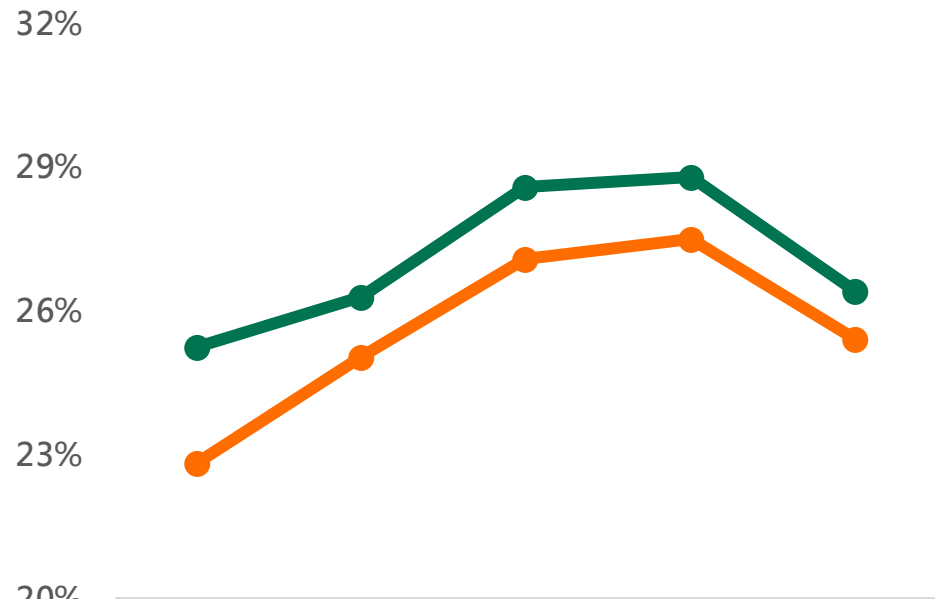
- Retail : Philippines 7-11, Cosmed, Takkyubian(Transnet), Books.com, Mech-President etc.
- Logistics : Retail support, Cold-Chain, Wisdom distribution etc.
- Others : China business, F&B business (e.g. Starbucks) and Support business.

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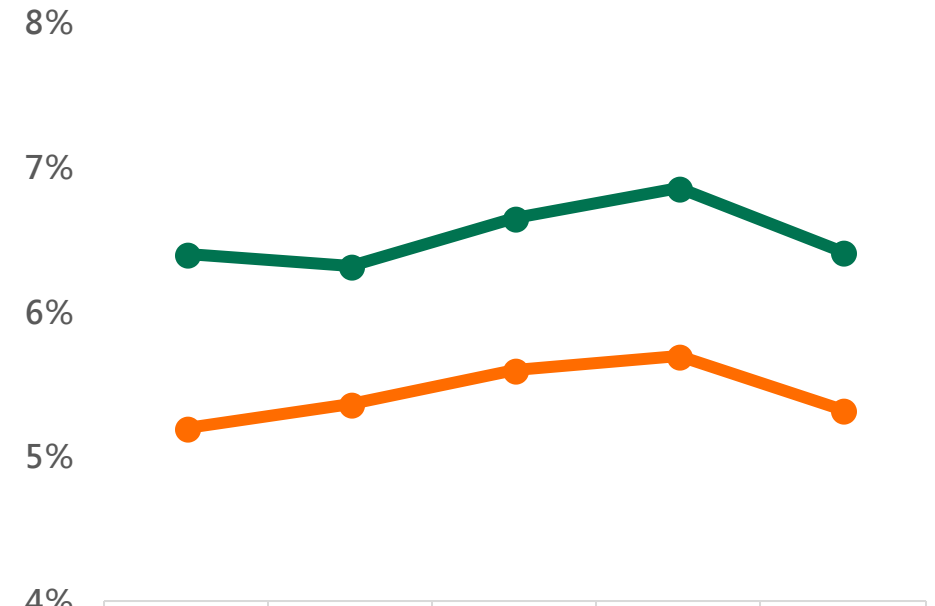
ROE & ROA

ROE



	2021	2022	2023	2024	2025
Company only	25.25%	26.29%	28.57%	28.80%	26.43%
Consolidated	22.83%	25.03%	27.08%	27.52%	25.41%

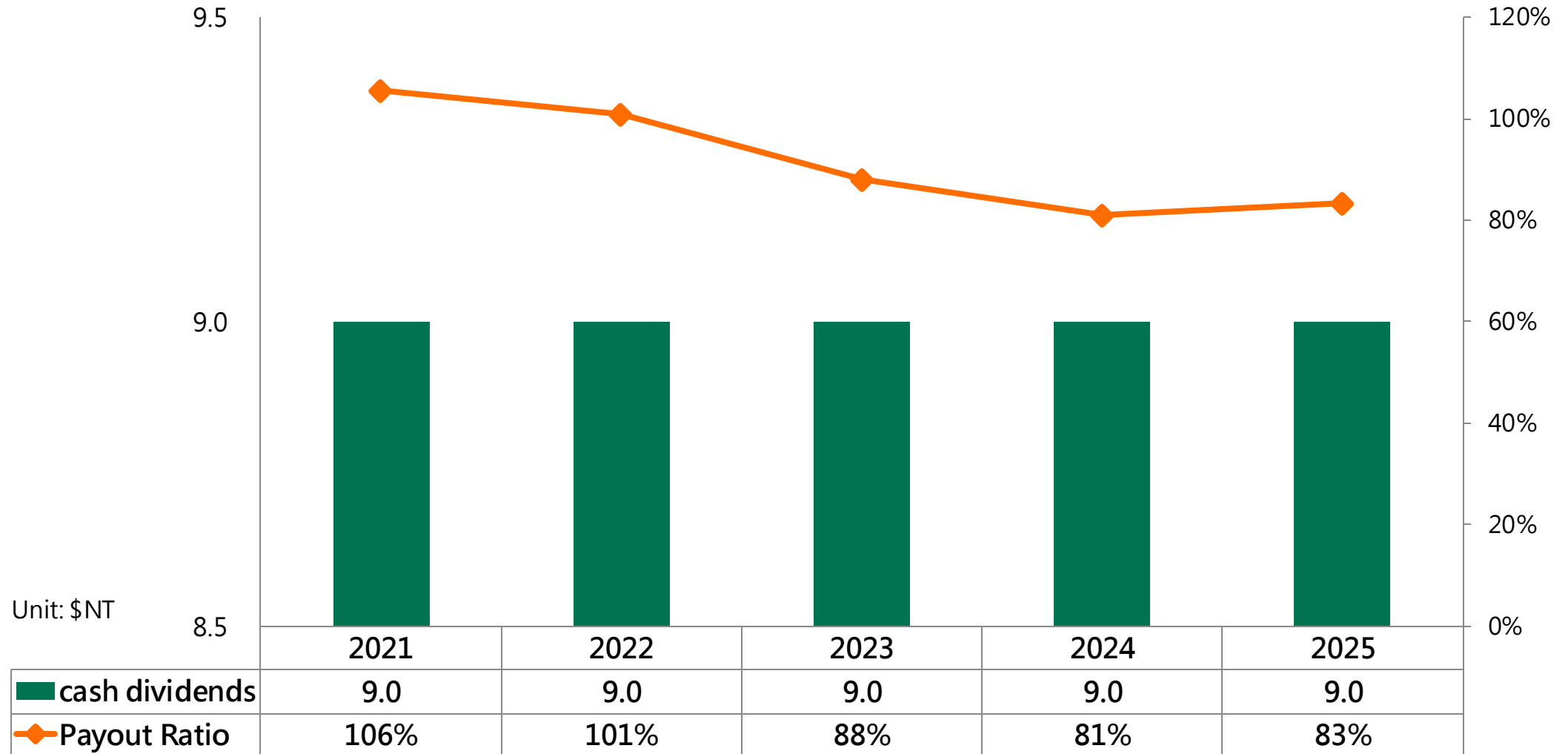
ROA



	2021	2022	2023	2024	2025
Company only	6.41%	6.32%	6.66%	6.86%	6.41%
Consolidated	5.20%	5.36%	5.60%	5.70%	5.32%

Note : ROE and ROA mainly reflect the Company's continued investments in store expansion, digital capabilities, and long-term strategic initiatives in recent years. These investments have increased our asset base and retained earnings to support future growth, which has temporarily diluted the ratios.

Cash dividend



Note : 2025 cash dividend has not been approved by AGM.

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Medium and Long-Term Goal | Building Top Retail Ecosystem

The Ever-Evolving PCSC

Maintaining our leadership position as the most comprehensive retail ecosystem



Expanding Footprint, Enhancing Quality

- Scaling footprint while elevating store performance
- Expanding multi-store ownership with stable franchise growth



High Quality Everyday Lifestyle Platform

- Differentiated structure driving continuous innovation
- Capturing trends while diversifying service offerings



Advancing Digital Capabilities

- Driving OMO synergy to strengthen member engagement
- Unlocking new revenue streams through digital media



Regional Growth Dynamics

- Aligning with trends to drive sustainable growth
- Focusing on core strengths while capturing opportunities



Integrating supply chains for the future



Leveraging AI to strengthen systems



Advancing talent systems for a changing era

2026FY Growth Target

Taiwan7-ELEVEN
Store Count

+150~200

As of Dec. 31, 2026

Total Sales &
PSD-Sales

**Maintain growth
momentum**

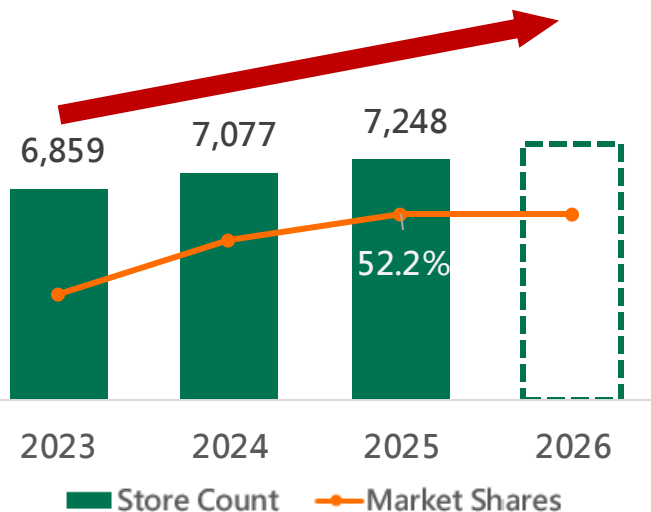
YoY

Operating Profit

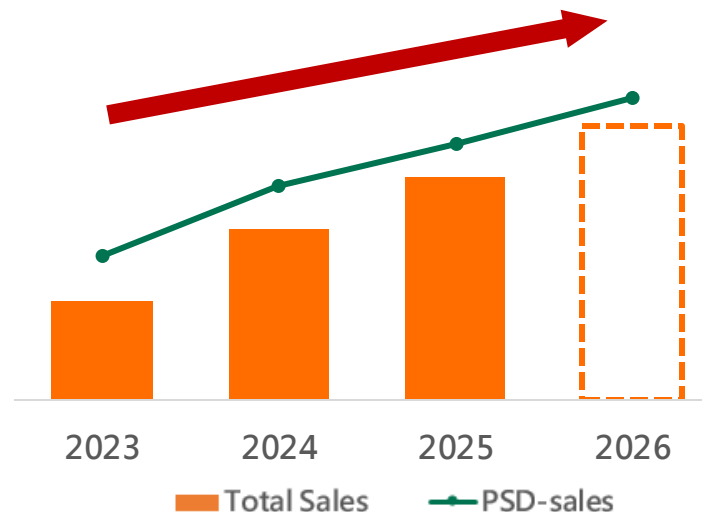
Stable growth

YoY

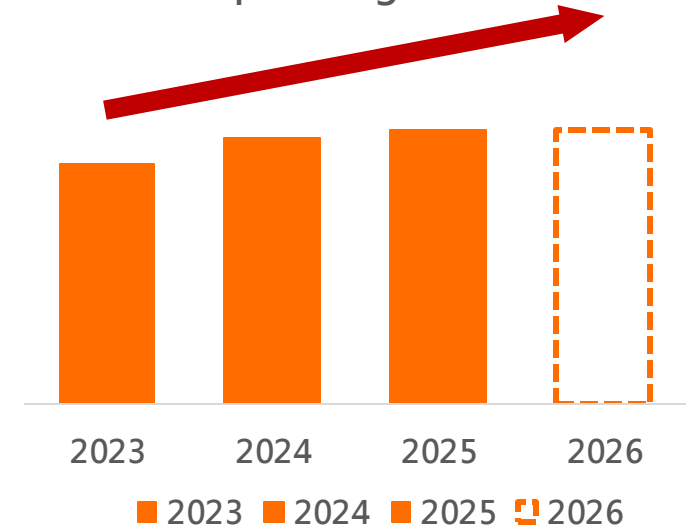
Store Count & Market Shares



Total Sales & PSD-sales



Operating Profit



Active Expansion | Infinite Possibilities with Lifestyle Formats



IP Flagship

7-Eleven X Sanrio

(Liyan Store)



Entertainment

OPEN! PLAZA

(Qinghua Store)



Brand Collaboration

7-Eleven X
LOFT
(Dream Mall II Store)

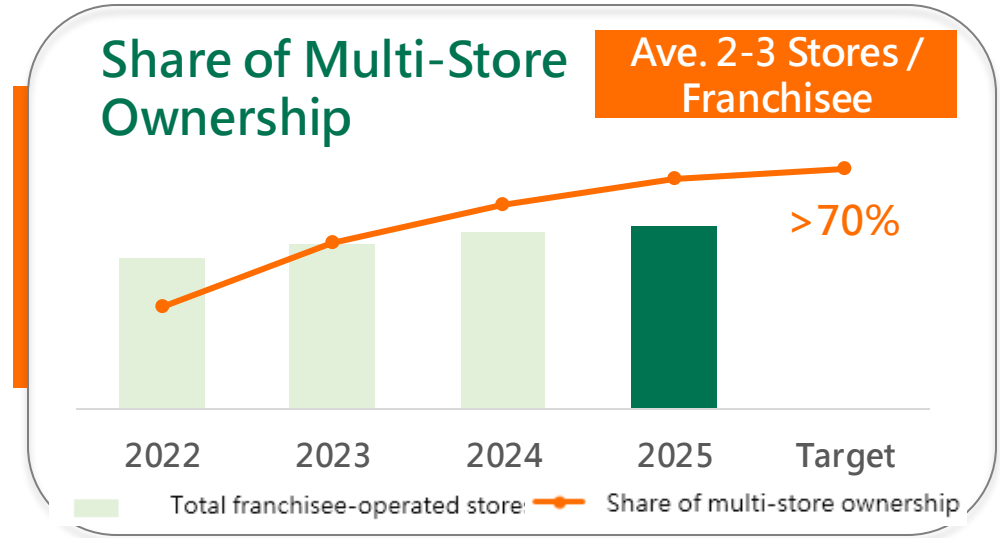
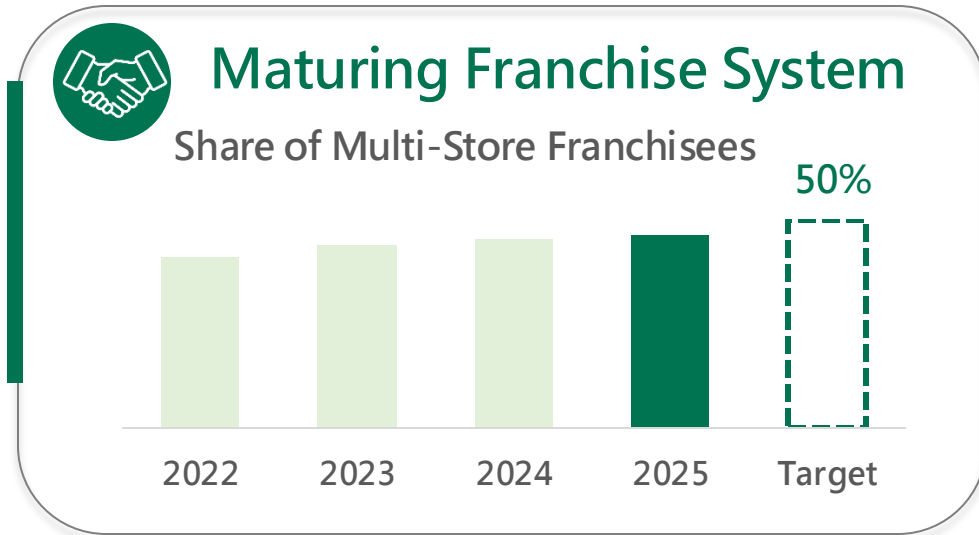


Fresh Focused

7-Fresh
(Qiaogang Store)

Balancing Quality and Quantity for Optimized Per-Store Investment and Consistent Returns

Franchise Stability | Multi-Store Ownership for Greater Returns

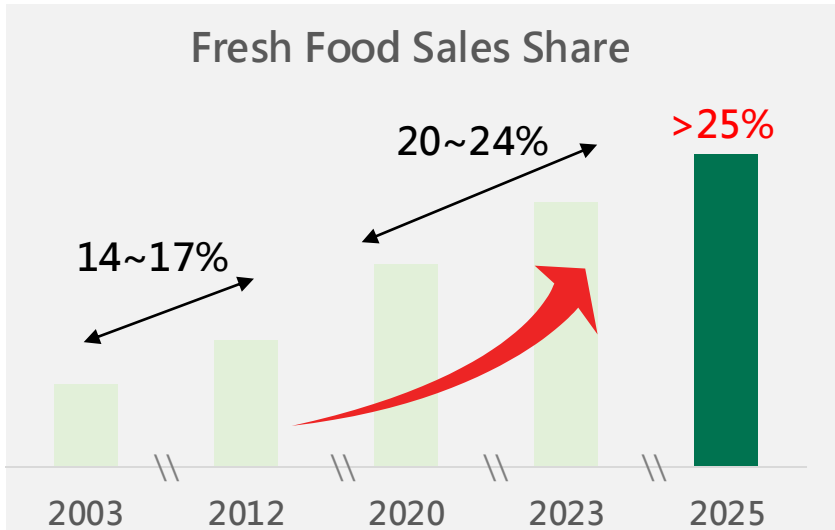
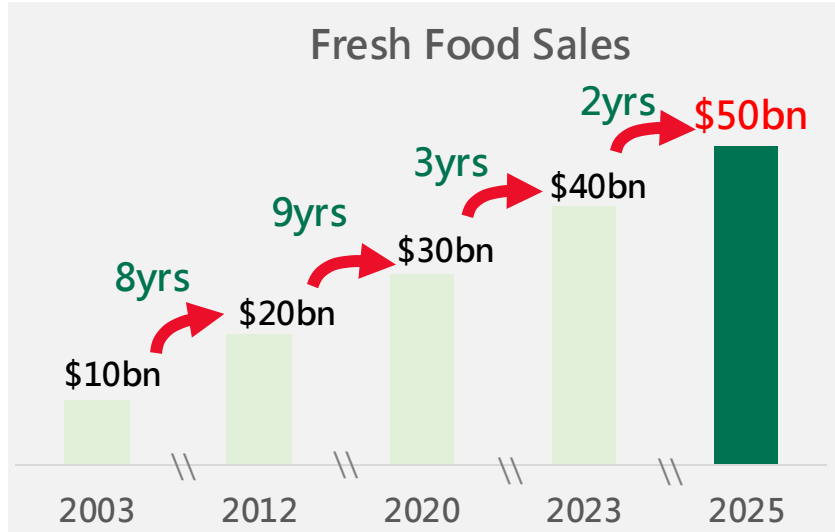


Multi-Store Advantages

- Higher efficiency and flexibility
- Better profitability

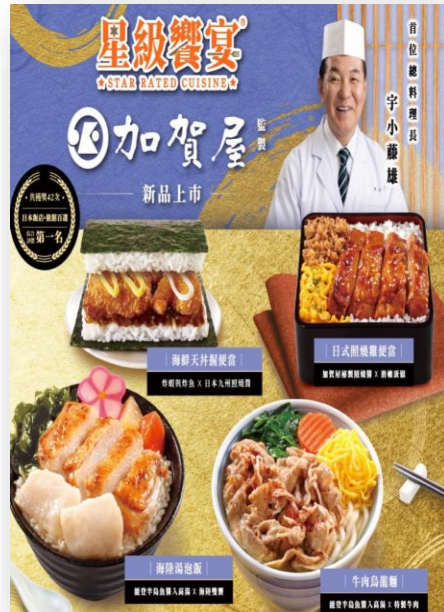
Indicator	Single Store	Multi-Store
Staffing/Store	Higher	Lower ↓
Store Operating expenses %	Higher	Lower ↓
Operational Flexibility	Average	Higher ↑
Combined Profit	1X	1.5X~2X (Combined: Two Store Total)

A Lifestyle Platform for Foodies | On Trend & Tasty



Premium

Elevated ingredients for elevated taste



(Star Rated Cuisine)

Great Value

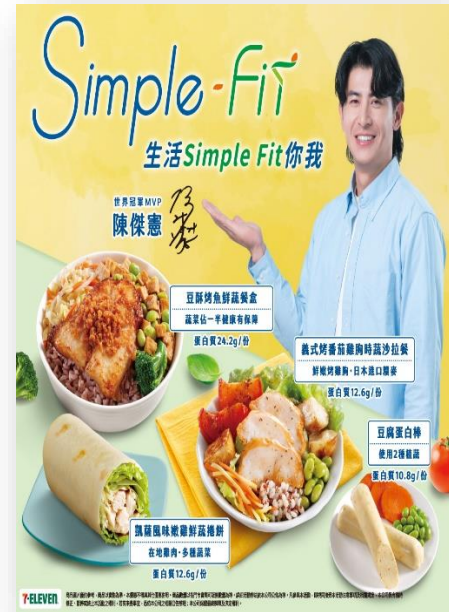
Upsized, value-driven offerings for better satisfaction



(3XL Heavy Weight Feast)

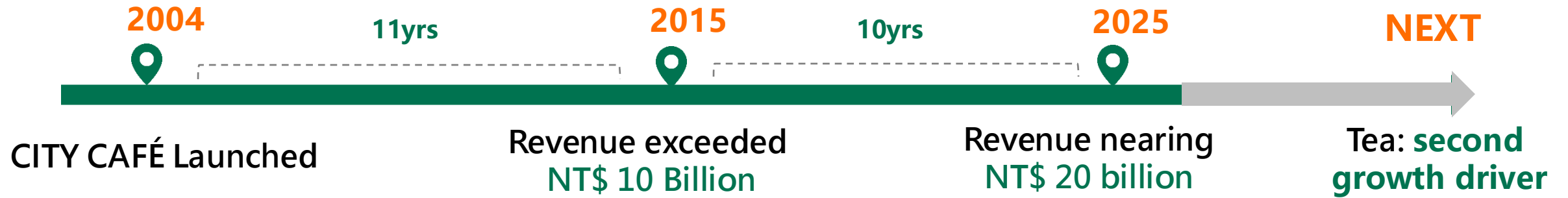
Trending

Healthier choice for greater confidence



(Simple-Fit)

A Lifestyle Platform for Tastemakers | Diverse Choices, Shared Good Taste



CITY CAFE®

Diverse pricing (Selected beans) to enhance **value**
Innovative flavors to attract **young customers**



CITY PRIMA®

Brand **collaborations** to drive traffic
Upgraded gift promotions for a stronger product mix



CITY TEA®

Freshly brewed specialty tea
Innovative Tea Bar: **customized services**
(In-store bubble tea shop)



A Lifestyle Platform for Services | Seizing Opportunities Through Quality Services

Prioritize Self-Operated E-Service Platform



- No. 1 in parcels delivered & received
Double-digit growth
- iOPEN MALL
UI optimization & service extensions






Expand Collaboration with E-commerce Platforms



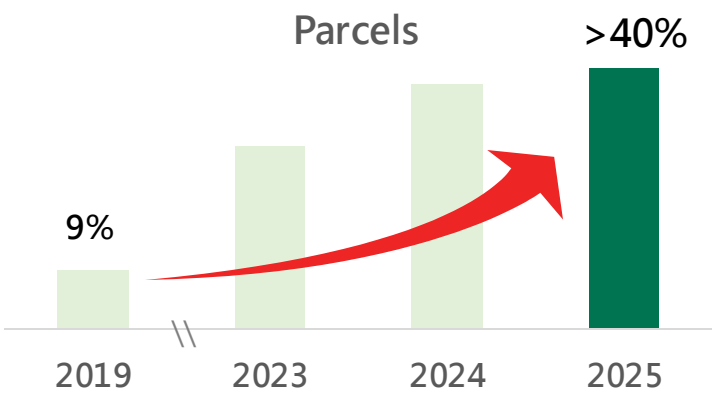
- Scaling up cross-border e-commerce services
US, Japan, Korea, China, etc.
- Strengthening ties within Uni-President Group
Yahoo, Ruten, etc.

Capitalize on Market Opportunities

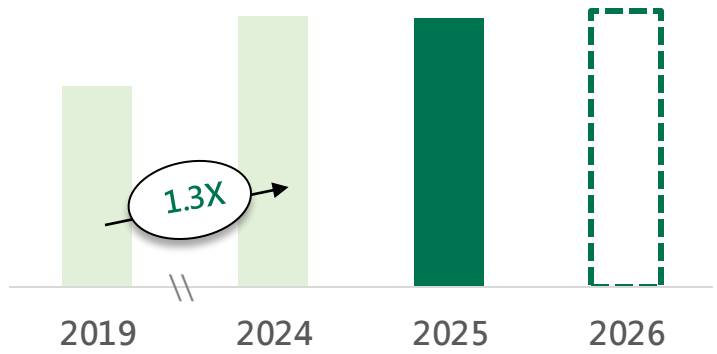


- New services and systems
Migrant worker remittance, new billing partners
- Expanded ticketing
Exclusive subscription benefits

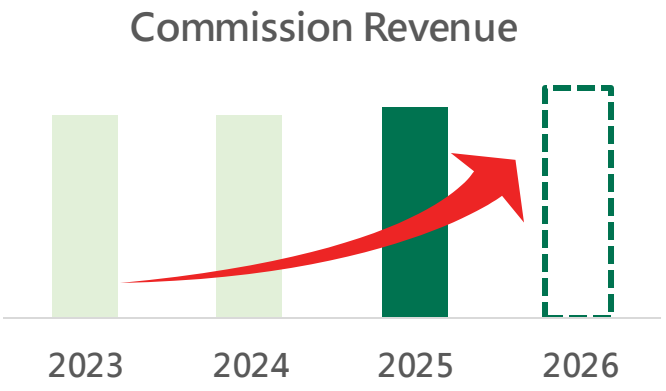
Share of Self-operated Platform



E-Service Commission Revenue



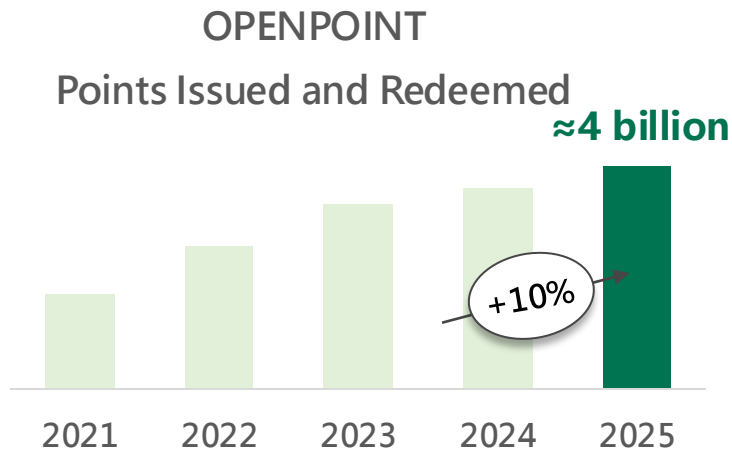
Bill Collection (incl. ibon) Commission Revenue





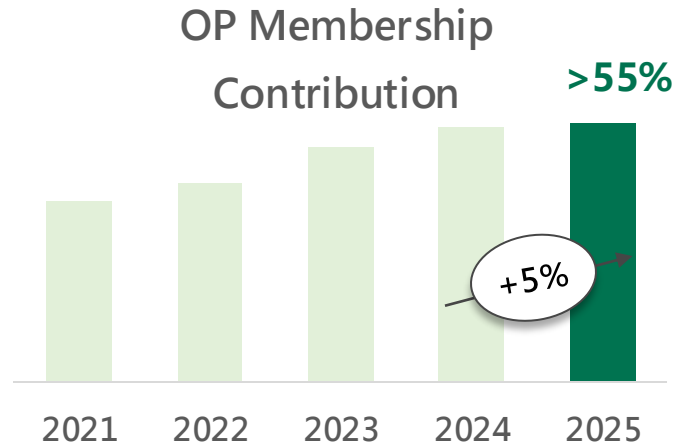
OPENPOINT

- Growing network of partners within and outside the Group
- Around **4 billion** points issued and redeemed in 2025



Membership Program

- Members exceeded **19 million**
- Members account for **55%** of sales



Uniopen Co-branded Credit Card

- Exceeding credit card issuance targets
- Comprehensive data platform



- Expanding external partnerships to create a **boundary-free growth cycle** across all channels.
- 11% high rewards rate, expanding the points ecosystem

AI Applications | Digital Transformation for Optimized Operations

Customers

X-9: 9th Autonomous Store



Automated micro-fulfillment for efficient, time-saving pickup.

Stores

Digital Management (All-store Rollout)



Streamlined operations to enhance precision

Employees

Hybrid POS Checkout (All-store Rollout)



Switchable self-checkout mode to reduce customer wait times.

Digital Marketing



Including spending data analytics and automated marketing

AI-driven Energy Saving System (Rolling Out)



Real-time monitoring with automated energy saving adjustments.

AI Chatbot (Rolling Out)



Integrated database for better efficiency

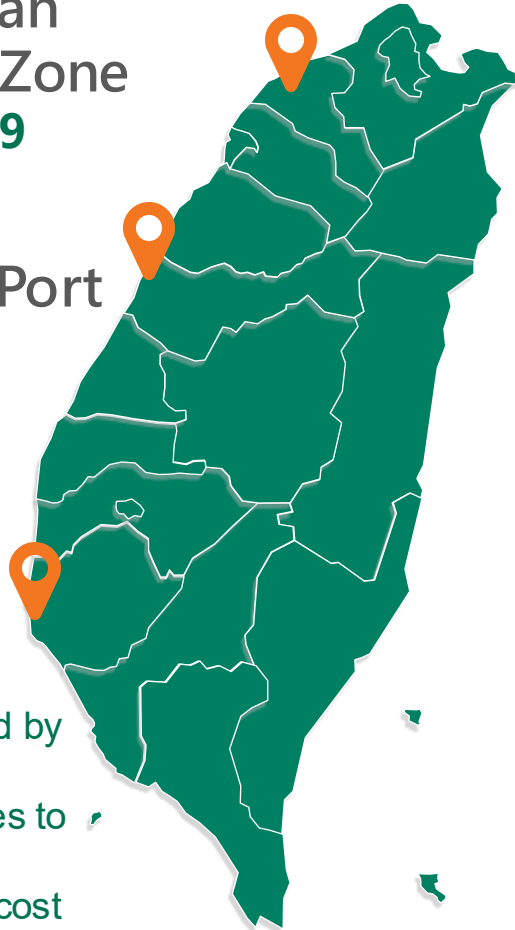
Logistics Parks | Driving Future Growth through Prudent Investment



North: Taoyuan
Aerotropolis Zone
To open in 2029

Central: Taichung Port
PI to open in 2026
PII to open 2029

South: Xinshi
In operation
since 2025

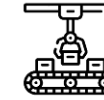


- Internal capacity expanded by 1.5–2x
- Now providing 3PL services to external clients
- Effectively reducing labor cost as a percentage of sales



Internal & External Capacity Expansion

- Supporting the Group's online and offline growth
- Scaling up to meet external logistics and warehousing demand



Automated Equipment

- Reducing workplace injuries and improving operational efficiency
- Lowering labor costs as a percentage of sales



Improved Efficiency

- Consolidated supply chain and warehouse management
- Usable storage space up 300%



Green Logistics

- Solar power generation and integrated transportation
- Solar investment driving down per-unit electricity costs

Storage



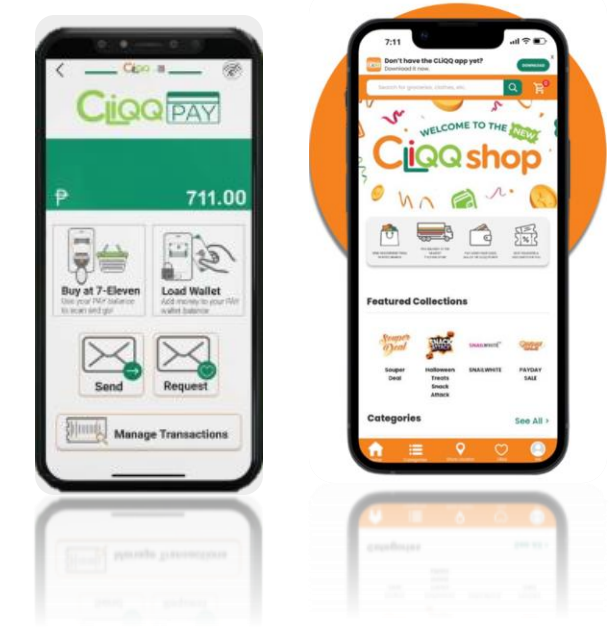
Order Picking



Fulfillment



7-ELEVEN Philippines | High Potential Growth Engine



Aggressive Expansion

- Maintaining #1 market share while widening our lead
- Accelerating expansion into VisMin regions with a diversified location strategy

Product Differentiation

Diversifying product mix and growing store count across fresh food (Crunch Time / 21TO GO), coffee (CITY CAFE / CITY PRIMA), and daily essentials.

Service Expansion

- CliQQ tiered membership program
- Expanded ES pickup and delivery services (B2C/C2C)
- Cashless payment rollout across all stores in 2026

Sustainability Results | Advancing Our Ideals

ESG Governance

- Executive performance assessment tied to ESG
- Functional committees entirely composed of independent directors

2025
Dow Jones Best-in-Class World Index

TOP4

Member of
Dow Jones
Sustainability Indices
Powered by the S&P Global CSA

ESG Data

- Launched ESG data gathering system, covering subsidiaries
- Addressed issues including health supplements and biodiversity

2025
MSCI ESG Rating

A

MSCI 

IFRS S1 S2

- Identifying the Group's material sustainability topics
- Assessing potential qualitative and financial impacts

2025
CDP Rating

B


CDP
DISCLOSURE INSIGHT ACTION

Focus

- Expanding renewable energy use
- Enhancing sustainable supply chain management

2025
Corporate Governance Rating

6-20%

 
TIP Taiwan Index Plus **FTSE4Good**
TIP Taiwan ESG Index

The End